

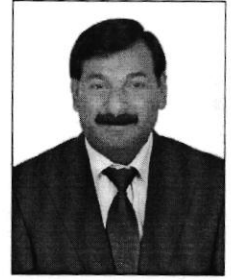
**Dr.A.Ravi.**

**Director,**

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**Career Objective:**

- To become a successful Leader in the academic industry through value based education.
- To impart need based teaching skills for young generation to meet global challenges.
- To be a successful leader exemplifying honesty, professionalism, dedication, and discipline.

**Professional Status:**

**Presently working as DIRECTOR for Koshys Institute of Management Studies. Bangalore.**

- \* Director cum Principal, Florence Group of Institutions, Electronic city, Bangalore.
- \*Principal, RJS Institute of Management Studies, Bangalore.
- \* Professor, Coimbatore Institute of Engineering and Technology, Coimbatore.
- \*Professor and Head, MBA Programme, Er.Perumal Manimekalai College of Engineering, Hosur.
- \*Professor and Head, MBA Programme, The Oxford College of Engineering, Bangalore
- \*BOE Member, MBA Programme, Visvesvaraya Technological University
- \*BOE Member, MBA Programme, Nitte University, Nitte
- \*Research Examiner for both M.Phil. And Ph.D.
- \*BOS member, Adhiyaman Institute of management studies, Hosur, TN.
- \*BOS and BOE Member for Bengaluru North University, Karnataka.
- \*Approved Research Supervisor for Anna University, Bharathiyar, University, Periyar University and Mysore University – Mysore.

**Professional Experience:**

From Aug. 2017 to till date.

Director, Koshys Institute of Management Studies, Bangalore.

Implemented the working strategies, Lesson Plan, course –plan, and students welfare Measures. Established Research center, EDI.Cell, and digital library.

Achieved the NAAC Certification to the institute as the convener of NAAC.

Introduced new courses in UG namely BBA-Aviation and B.Com Logistic Management.

Organized National Conference in Nov.2019 with ISBN proceedings.

Established Research centre in Management studies from Mysore University

And Bengaluru North University, Karnataka.

Organized a three days International Webinar in July 2020.

May.2016-Aug.2017,

Director cum Principal, Florence Group of Institutions, Bangalore.

**Since May 2015 to May.2016;  
Principal, RJS Institute of Management, Bangalore.**

Formulated new working strategy for admission 2015 and filled all the seats of Management Quota from different parts of our country. Organized FDP in the field of Research Methodology. Contributing to the Research Journal publication and also responsible for editorial board.

**Since May 2014 to May 2015  
Professor, Department of Management Studies and Research, Coimbatore institute of Engineering and Technology.**

Guiding Research scholars of Anna University, Chennai and assisted for NAAC Inspection. Conducted PhD viva for Research scholars in the field of Management Studies under Anna University.

**From 2011 to 2014.  
Professor and Head, Er.Perumal Manimekalai College of Engineering, Hosur.**

**Achievements :**

1. Obtained research center from Anna University Coimbatore within a year of taking charge. and 10 scholars registered for doctoral studies .
2. Organized several workshops, expert lectures and seminars roping in eminent personalities from academia and industry.
3. Organized students exchange program in association with Justice KS Hegde institute of management, Nitte,Mangalore,Karnataka
4. Organized National Level Management fest 'Innovative management practices for global excellence'
5. Organized students exchange programme in association with KPR B-School Coimbatore
6. Organized soft skills training programme for non teaching staff

**From: 2001 to 2011**

**Professor and Head, MBA Programme, the Oxford College of Engineering, Bangalore**

1. Convened National Level Management Fest '*Manojavam*' for four years
2. Established Research center under VTU,Belgaum,Karnataka
3. Increased intake of MBA from 120 to 180
4. Continuously secured university ranks for 7 years .
5. Organized two National-level Seminars
6. Organized two student exchange programme
7. Organized several industrial visits in and around Bangalore
8. Organized student empowerment programme in which Dr.A.P.J Abdul Kalam was the chief guest
9. Achieved 100% result in 3 subjects continuously
10. Worked as coordinator for state level educational fare.

**From 1999 to 2001**

**Assistant Professor and HOD, MBA Programme, Saptagiri College of Engineering, Dharmapuri, Tamil Nadu,**

**Achievements:**

1. Obtained AICTE approval for MBA department
2. Achieved 90% result and 100% placement during my tenure.

**From 1990 to 1999**

**Assistant Professor, Ultra College of Pharmacy, Madurai, Tamil Nadu, from 1996 to 1999**

**Achievements:**

1. Deputed for pursuing MBA for the period 1994 to 1996 with salary
2. Organised All India Study Tour for the final year B.Pharm. students
3. Organised 2-day Graduate Reception Day and 15<sup>th</sup> Anniversary Day of the College as the Organising Secretary

**From 1989 to 1990**

Analytical Chemist, Omax Pharmaceuticals, Madurai

**Subjects of Interest:**

- Marketing Research
- Marketing Management
- Sales and Retail Management
- Consumer Behavior
- Advertisement and Sales Management
- New Product Management
- International Marketing
- Business Research Methods
- Strategic Brand Management
- Rural Marketing
- Health care policy
- Retail marketing

**Educational Qualification:**

S No	Course	Institution	University	Year
1	PhD (Management)	Alagappa University, Karaikudi	Alagappa University, Karaikudi	2015.
2	Ph. D. (Management)	C.M.C.E, Bangalore.	Golden State University, USA	2004
3	M. Phil. (Management)	Alagappa University, Karaikudi	Alagappa University, Karaikudi	2003
4	M.B.A	Thiagarajar School of Management	Madurai Kamaraj University	1996
5	B. Pharm.	Madurai Medical College	Madurai Kamaraj University	1989

**D.Litt, from University of South America, in Sept.2017.**

**Current Research Activity (Ph. D.):**

Presently Guiding PhD Scholars for Anna University, Chennai, Bharathiyar University, Coimbatore , Mysore University, and contributing as editorial member for the Research Journals.

**Awarded PhD Degree for 15 Research Scholars From Anna University Chennai and Bharathiar University, Coimbatore in Management study under my Guidance. Jointly published 18 Research papers in International Journals.**

**Dr. Radhakrishnan Gold medal Award.**

Global economic progress and research association motivated by honoring Gold medal award in the name of Dr. S. Radhakrishnan at Chennai in the month of October 2013. For the outstanding contribution in the field of education and research.

**KEMPE GOWDA AWARD.**

Kempe Gowda educational excellence award on his 100<sup>th</sup> birth day celebration held in Bengaluru on 28<sup>th</sup> September 2018.

**Scholastic Achievements:**

- National Scholarship Award while at high school at the District level (First Place)
- Received the scholarship continuously until completion of the B.Pharm degree
- Lions Club Scholarship during the MBA Programme

**Professional Memberships:**

- Fellow, Royal Health Society (FRHS)
- Life Member, Indian Pharmaceutical Graduate Association (IPGA)
- Life Member, AIMS International.
- Member, National Institute of Personnel Management, Karnataka Chapter
- Member, Lions Club International
- Life Member NHRD

# Prof Archie D'Souza

Cell: 8431787884 Email: [archiedso@gmail.com](mailto:archiedso@gmail.com)

Of: [archie.dsouza@dsu.edu.in](mailto:archie.dsouza@dsu.edu.in) & [archie.d@jayamscomconsultants.com](mailto:archie.d@jayamscomconsultants.com)

## Objective

- To train and groom young men and ladies for corporate life
- To create and mentor five entrepreneurs per year
- To reach out to as many people, mainly students and professionals with the aim of sharing my expertise
- Also, to spend time in educating individuals and groups, especially the underprivileged to ensure that the World becomes a better place and India #1

## Summary

A teacher and trainer with over three decades each of corporate, training, and academic experience - mainly in the field of transportation (especially airfreight), logistics, project, and supply chain management

Been involved with several state and central government skill development schemes  
Big contributor to the Logistics Sector Skill Council, of the National Skill Development Corporation in enhancing skills of students, teachers, trainers, and corporate executives

### Corporate Experience

## Experience

Total 43 years – most of it in offering logistics solutions to all types of companies

### Current Activity

#### Academic

Adjunct Faculty Dayanand Sagar University, Bengaluru

Faculty at Rajiv Gandhi National Aviation University, Amethi, UP

Faculty & Subject Matter Expert with the Logistics Sector Skill Council of the National Skill Development Corporation

Visiting Faculty at several institutions across Karnataka, Tamil Nadu, Kerala, MP & UP

#### Non-Academic

Senior Consultant – JAYAM SCM Consultants P. Ltd.

I have a total 34 years of teaching and training experience, 15 on a full-time basis.

### Subjects I'm teaching at MBA and BBA level:

General:

- Operations Management
- International Business
- Entrepreneurship
- Business Law
- Strategy
- Consumer Behaviour
- Project Management

Logistics & SCM Related

- Logistics & Materials Management
- Warehousing & Inventory Management
- Transportation & Distribution Management
- Export Import Policy & Procedures
- Legalities of International Trade & Transportation
- Trade & Transportation Documentation
- Supply Chain Analytics

## Associations

Founder Member - The Indian Leadership Think-Tank

Founder Secretary – Bangalore Air Cargo Club

Secretary – Air Cargo Agents' Association of India, Bangalore

Secretary of Toastmasters International

Vice President of Junior Chamber International

Vice President of Global Citizen Forum

Member of the following associations/forums:

- Trainers' Forum
- Executives for the Environment
- India Leadership Network
- Friends of Trees

## Publications

### Edited the following publications

Shop Talk – a communications skills newsletter



Air Wagon – the mouthpiece of the Bangalore Air Cargo Club

Law Spectrum – a law students' magazine

SEVAK – a newsletter for NGOs.

Also contributed articles and reports to several periodicals, newspapers and websites, including my own blog

Author of the following four books:

1. International Transportation & Logistics – Students' Textbook cum Users' Handbook
2. Maritime, Aviation and Land Transportation Geography
3. The Legalities of International Trade and Transportation
4. Maritime, Aviation and Land Transportation Economics

Working on authoring & publishing two more books on the following themes:

1. Blockchain Technology Applications in Supply Chain & Project Management – will be published in April 2023
2. Supply Chain Analytics – expected by 2023 end

